

Message Text

UNCLASSIFIED

PAGE 01 DOHA 00661 220707Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----075660 220726Z /11

R 220544Z MAY 78
FM AMEMBASSY DOHA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3651
AMEMBASSY ABU DHABI
AMCONSUL DHAHRAN
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
USLO RIYADH
AMEMBASSY TEHRAN

UNCLAS DOHA 661

E.O. 11652: N/A
TAGS: BEXP, QA
SUBJECT;
HEALTH CARE MARKET IN GULF AREA

REF: MANAMA 1117

1. WE AGREE THAT HEALTH CARE OPPORTUNITIES IN GULF CONTINUE TO BE VERY GOOD. QATAR IS IN PROCESS OF EQUIPPING 640-BED GENERAL HOSPITAL, AND PLANS FOR ADDITIONAL MATERNITY HOSPITAL FOR DOHA CONTINUE TO GO FORWARD. AT LEAST FIFTEEN OUTPATIENT CLINICS ARE PLANNED FOR THE DOHA AREA WITH AT LEAST TEN OTHERS FOR OTHER MUNICIPALITIES.

2. GOVERNMENT ADVISOR ON EQUIPPING MEDICAL CARE FACILITIES FOR QATAR IS U.S. CITIZEN AND IS VERY KNOWLEDGEABLE IN ALL AREAS OF MEDICAL/TECHNICAL/SUPPORT ACTIVITIES. HE IS FAMILIAR WITH THE AMERICAN HEALTH CARE MARKET AND RECOGNIZES THE GENERAL TECHNICAL
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DOHA 00661 220707Z

SUPERIORITY OF U.S. EQUIPMENT.

3. AS MENTIONED IN REFTTEL, VISIT RATHER THAN CORRESPONDENCE WILL RESULT IN SALES. WE SUGGEST, HOWEVER, THAT PROSPECTIVE SUPPLIERS IN QATARI MARKET MAKE INITIAL CONTACT BY MAIL AND ATTEMPT TO ARRANGE APPOINTMENTS EITHER ON THEIR OWN OR THROUGH THE EMBASSY.

THIS PROCEDURE PARTICULARLY IMPORTANT THROUGH SUMMER MONTHS
WHEN VACATIONS CAN TAKE DECISIONMAKERS ABROAD FOR EXTENDED PERIODS.

4. IMPORTANT CONTACTS IN HEALTH MINISTRY ARE: (1) DR. OMAR
HASUISHO, DIRECTOR OF HOSPITALS, STATE MEDICAL DEPARTMENT,
MINISTRY OF PUBLIC HEALTH, P.O. BOX 42, DOHA, QATAR, ARABIAN GULF;
(2) DR. ABDULLA AL-BAKR, DIRECTOR OF PUBLIC HEALTH SERVICES,
MINISTRY OF PUBLIC HEALTH, P. O. BOX 42, DOHA, QATAR, ARABIAN GULF
(3) DR. JOHN BUSSE, ADVISOR TO MINISTRY OF PUBLIC HEALTH,
P.O. BOX 3646, DOHA, QATAR, ARABIAN GULF.
KILLGORE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978DOHA00661
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780214-1345
Format: TEL
From: DOHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780534/aaaabcsd.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8dc48a99-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 MANAMA 1117
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2619774
Secure: OPEN
Status: NATIVE
Subject: ; HEALTH CARE MARKET IN GULF AREA
TAGS: BEXP, QA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8dc48a99-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014